

**January 10,
2007**

**ANNUAL
MEETING**



Crop Production Week Sponsors

- Canadian Wheat Board
- Saskatchewan Agriculture and Food
- Monsanto
- RBC Royal Bank
- The Western Producer
- Saskatchewan Municipal Hail Insurance
- Saskatchewan Wheat Pool
- Kramer Ltd.
- SGS Canada Inc
- SeCan



SASKATCHEWAN CANOLA DEVELOPMENT COMMISSION

Annual General Meeting

Agenda

- 1:00 pm Annual Business Meeting
- 2:15 pm Canola Agronomic Round-up
– *D. Vanthuyne, Canola Council of Canada*
- 3:00 pm Coffee Break
- 3:30 pm Commercialization of Intellectual Properties
– *L. Hayes, Executive Director, SCDC*
- 3:45 pm Keeping Canola Front and Center
– *R. Hunter, Canola Council of Canada*
- 4:00 pm Implications and Potential Impacts from the Expiry of Patents of Herbicide Tolerant Canola Varieties
– *M. Phillipson, U of S and S. Smyth, U of S*



Business Meeting Agenda

Call to Order and Opening Remarks

Approval of Agenda

Approval of Minutes

Financial Review – T. Wiens

Annual Report Highlights

- State of the Industry – J. Caughlin
- Research – W. Bacon
- Market Development and Communications – K. Meadows

Proposed Activities for 2006-2007 and 2007-2008

Resolutions

New Business

Adjourn Meeting



SASKATCHEWAN CANOLA DEVELOPMENT COMMISSION


Statement of Financial Position

As at July 31, 2006

	2006 \$	2005 \$
Assets		
Current Assets		
Cash	182,822	75,629
Accounts Receivable	494,446	358,723
Advances	-	27,382
Accrued Interest Receivable	8,842	2,855
Prepaid Expenses	<u>11,122</u>	<u>15,196</u>
	967,232	479,785
Investments (note 4)	2,686,821	1,692,270
Capital Assets (note 5)	<u>19,361</u>	<u>29,276</u>
	<u>3,403,414</u>	<u>2,201,331</u>
Liabilities		
Current Liabilities		
Accounts Payable (note 11)	<u>443,462</u>	<u>71,912</u>
Net Assets		
Invested in Capital Assets	19,361	29,276
Internally Restricted (note 6)	1,400,000	1,400,000
Unrestricted	<u>1,540,591</u>	<u>700,143</u>
	<u>2,959,952</u>	<u>2,129,419</u>
	<u>3,403,414</u>	<u>2,201,331</u>
Commitments (note 7)		

Approved by the Board of Directors

 Director

 Director



SASKATCHEWAN CANOLA DEVELOPMENT COMMISSION

Statement of Operations

For the Year Ended July 31, 2006

	<i>Budget 2006</i>	<i>Actual 2006</i>	<i>Actual 2005</i>
	\$	\$	\$
Revenue			
Producer check-off fees (note 9)			
Fees	2,350,000	3,050,920	1,716,254
Refunds	<u>(120,000)</u>	<u>(199,873)</u>	<u>(106,054)</u>
Net	2,230,000	2,851,047	1,610,200
Interest and other income	70,000	90,986	77,175
Levy Central income	60,000	73,495	99,984
Western Economic Diversification transfer	90,000	73,816	76,763
Gain on disposal of assets	-	17,212	5,650
	<u>2,450,000</u>	<u>3,106,556</u>	<u>1,869,772</u>
Expenses			
Research and development projects (notes 10 and 11)	670,000	637,313	440,356
Market development	750,000	567,897	505,054
Salaries and benefits	291,500	313,906	251,736
Communications	316,500	261,444	222,372
Canola Advantage grant	130,000	130,000	130,000
Board of directors	80,000	113,259	70,670
General and administration (note 11)	76,500	90,265	59,103
Rent	42,500	40,506	26,671
Election	50,000	39,728	700
Scholarships and educational support (note 11)	40,000	39,200	23,600
Management travel	20,000	22,002	16,598
Amortization	12,000	9,915	7,259
Annual meeting	10,000	8,141	2,053
Loss on disposal of investments	-	2,447	-
	<u>2,489,000</u>	<u>2,276,023</u>	<u>1,756,172</u>
Excess (deficiency) of revenue over expenses for the year	<u>(39,000)</u>	<u>830,533</u>	<u>113,600</u>

SASKATCHEWAN CANOLA DEVELOPMENT COMMISSION

Budget for the Year Ending July 31, 2008

Projected Revenue

Producer check-offs	\$ 3,100,000
Check-off refunds	(250,000)
Interest and other income	100,000
Client contracts	80,000
Total Projected Revenue	3,030,000

Projected Expenses

Research	1,179,659
Scholarships	40,000
Market development	1,220,000
Communications	406,500
Canola Advantage	150,000
Policy / Lobbying	100,000
Election	40,000
Board of Directors	120,000
Salaries and benefits	300,000
General and administration	80,000
Amortization	12,000
Rent	45,000
Management travel	25,000
Total Projected Expenses	3,718,159

Projected Surplus (Deficit) (688,159)



SASKATCHEWAN CANOLA DEVELOPMENT COMMISSION
Budget For the Year Ending July 31, 2007

	<u>Budget</u>	<u>Revised</u>
INCOME	2,310,000	2,630,000
EXPENSES		
Research	660,000	1,275,394
Scholarships	40,000	40,000
Market Development	640,000	1,085,000
Communications	470,000	485,000
Other	570,000	625,000
TOTAL EXPENSES	2,380,000	3,510,394
INCOME - EXPENSES	-70,000	-880,394



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Research Projects 2005-2006

AGRONOMIC

- Pre-harvest crop management: straight cutting, dessication, pushing, swathing
- Optimizing harvestability
- Integrating drift reduction technologies with agronomic practices
- Fertilizer N efficiency and utilization on weeds and crops in a canola-barley rotation study
- Development of semiochemical monitoring and detection system for diamondback moth
- Determination of pathogenic variability of blackleg and resistance in western Canadian cultivars
- Impact of timing, rate and application technology on biological control of sclerotinia
- Cultural control of seedling blight in hybrid and speciality canola
- Determining the economic optimum plant density

Research Projects 2005-2006 (continued)

NEW PRODUCTS, USES AND ISSUES

- Lubricant base oils from oilseed
- Production of propylene glycol from crude glycerol

MEAL

- Defining digestible and net energy values of canola meal and full-fat canola seed in swine
- Trimethylamine (egg taint) research with laying hens

BREEDING

- Evaluation of sclerotinia resistance in Canadian cultivars and identification of resistant germplasm at Plant Gene Resources

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Proposed Activities for 2006-2007

Research

New Products, Uses and Issues

- To study the creation of a producer-based commercialization vehicle – Phase I
- Canola Product Research Foundation
- Government Relations Advocacy Program
- Transportation Phase II: Inland Container Port
- National Grains Strategy: Restructuring the Grains Industry
- Saskatoon BioBus Project Phase III: Biodiesel Hybrid Bus Evaluations
- Saskatchewan Biofleet Challenge

Proposed Activities for 2007-2008

Research

Agronomic

- Evaluating canola and other crucifer cultivars for food and biodiesel oil production on saline lands

New Products, Uses and Issues

- The creation of a producer-based commercialization vehicle
– Phase II

Breeding

- Development of a new industrial oil crop for hydroxyl fatty acid production

Proposed Activities for 2006-2007

Market Development

- North American Canola Oil Promotion Program (NACOPP)
- Participate in provincial opportunities to promote the use of canola oil
- Maintain memberships in food related organizations
- Produce articles to update farmers on NACOPP activities
- Advocacy and promotion of biodiesel products
- Canola biodiesel demonstration at Seager Wheeler Historic Farm



Proposed Activities for 2007-2008

Market Development

- North American Canola Oil Promotion Program (NACOPP)
- Participate in provincial opportunities to promote the use of canola oil
- Maintain memberships in food related organizations
- Produce articles to update farmers on NACOPP activities
- Advocate for and promote canola biodiesel products



Proposed Activities for 2006-2007

Communications

- Canola Digest
- Canola Days during Crop Production Week
- Super Canola meetings 2006
- Spring canola meetings 2007
- Canola Advantage extension program
- Radio campaigns (weekly spot on CJWW's noon hour Ag show)
- Information pieces (and columns) in The Western Producer
- Continue to update SCDC website, improving the research summary section
- Sponsor Field Days in cooperation with AAFC, SCGA, CCC and SAF
- Canola Corner at the Conservation Learning Centre
- Crop Production Show
- Saskatchewan Soil Conservation Association Conference
- Educational display at Royal Winter Fair
- Ag in the Classroom activities
- Provincial 4-H Public Speaking competition
- Market Prospects 2007



Proposed Projects for 2007-2008

Communications

- Canola Digest magazine
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- Super Canola meetings 2007
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- Canola Advantage extension program
- Radio campaigns (weekly spot on CJWW's noon hour Ag show)
- Information pieces (and columns) in The Western Producer
- Continue to update SCDC website
- Sponsor Field Days in cooperation with AAFC, SCGA, CCC and SAF
- Market Prospects 2008
- Support other initiatives that reflect the mission of SCDC



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